



Steven M. Shelton **MS, MBA, CFP®, CLU, ChFC, TEP, CIMA®, CMT**

Steven Shelton is a Financial Services Executive with expertise in economics, financial market analysis, wealth management, traditional and alternative investments, financial planning, marketing, insurance, sales and consulting. As Managing Member of Cornerstone Global Group LLC (CGG), Steve offers global and economic market commentary, wealth mgt. insights, and technical analysis in an informational newsletter/email format and international presentations as well as consultancy to institutions. Provided is a unique perspective and probability framework to assess global markets and the potential impact on business and investment decision making. This is accomplished through the CGG proprietary process, an integration of unbiased technically oriented market analysis, global information, world economic history, extensive education/accreditation, and decades of experience.

Prior to CGG, he was responsible for Nuveen Investments closed-end funds (CEF) and structured product marketing for a 22 state region, working in conjunction with 13 Nuveen Advisor Consultants. Additionally, he was a wealth management resource presenting to advisors and clients in local, regional, and national meetings as well as providing advisor and client consultation on such topics as Current Financial Markets and Global Economics, Alternative Investments, Hedge Funds, Family Offices, Monte Carlo Simulation, Business Plans, Business Owners, Future of Private Wealth, Asset Protection, Family Limited Partnerships, Alternative Minimum Tax, Pitchbooks, Team Building, Predictive Index, Client Interviewing, Concentrated Positions, Estate Planning, Creating Marketing Message, Insurance Solutions, Retirement planning, Technical Market Analysis and more.

Prior to joining Nuveen Investments as Vice President of Wealth Management Services, he held positions as Executive Vice President of EVEREN Securities Financial Investor Services Group and Senior Vice President and Director of Kemper Securities Special Products and Services Group as well as senior executive at several East coast firms providing consulting, insurance services and investment solutions to high net worth individuals, family offices and institutions. He was also president of an offshore life insurance company headquartered in Bermuda. Other career experiences include accountant, business owner, investment broker, commodity broker, fee-based financial planner, insurance advisor and international speaker. Lastly, Steve manages Shelton Farms and Enterprises LLC, which owns a grain farm as well as real estate holdings and business ventures

Steve received his B.S. and M.S. from the University of Illinois and a MBA earned from Sul Ross State University (Texas) during his service as a U.S. Army Air Defense Artillery Officer. He is a Certified Financial Planner® certificant, Chartered Financial Consultant, Chartered Life Underwriter, Trust and Estate Practitioner, Certified Investment Management Analyst®, Certified Market Technician and Certified Predictive Index Analyst as well as earned an IMCA Alternative Investments Certificate and completed the Cannon Financial Institute Trust School. Steve is also a graduate of the Securities Industry Institute (SII), former member of the SIFMA SII Board of Trustees, board member of the International Stock Exchange Executives Emeriti, Inc. and Chairman of the ISEEE Task Force on Small Capital Market Exchange Development. He is licensed in all lines of insurance in several states and allowed his 7 FINRA registrations to deactivate on 31 December 2015.

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